TE RŪNANGA O TOA RANGATIRA ANNUAL GENERAL MEETING 30 NOVEMBER 2017 TAKAPŪWĀHIA MARAE

Present: Refer attendence Schedule attached

Opened: 4.46pm

1. Mihi / Karakia Evan Hippolite

Mihi ki te karakia: Taku Parai – Two seperate items of business, one relating to Te Rūnanga o Toa Rangatira and one relating to Toa Rangatira Trust. Agenda Item to be added to the Agenda under 6a. Draft presentation on Strategic Plan.

2. Apologies: Charlene Williams, Miria Pomare, Georgy Selwyn, Hyrum Hippolite, Ian Liver

Motion: Apologies be accepted

Moved: Te Ariki Wineera

Motion Carried

3. Minutes of Previous Meeting Held 28 November 2016

Motion: Minutes of AGM Meeting held 28 November 2016 be accepted

Moved: Tai Elkington Seconded: Evalyn Wineera

Motion Carried

4. **Chairman's Report** – Refer to written report inside front page of the AGM report booklet

Motion: Chairman's Report be received

Moved: George Elkington Seconded: Ngapiki Arthur

Motion Carried

- 5. Financial Report Refer written in AGM Booklet Presented by Kerri Anderson
- 5.1 Explanation of where the audits were in the booklet and what they represent
 - Consolidated Financial Statements for Te Rūnanga o Toa Rangatira inc
 - Financial Statements for Ora Toa PHO limited
 - Financial Statements for Ika Toa limited
- 5.2 Consolidated Statements (refer page 3) The audit report is done by BDO Wellington, they have been doing the audit reports for the last 5 years. This year we have an unqualified auditor's opinion, whereas last year we had a qualified auditor's report. The board is responsible on behalf of the group for the preperation and fair presentation of the consolidated financial statements.

The auditor's responsibilities are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion.

The audit report also sets out who the report is for, and it is the iwi.

- 5.3 Consolidated Statement of Comprehensive Revenue and Expense (page 5)
 - Health, medical and other social services income we have \$8.5m received during the year from the Ministry of Health and the Ministry of Education
 - From Capital District Health we received \$7m that was used to help carry out the medical services
 - The direct service delivery costs were \$1.2m and the surplus from delivery of social services were \$7.3m.
 - Trading income this was \$12.5m. break down of where this came from:
 - 470k came from the holiday park;
 - \$10m in property sales, in the \$10m is the sale of the Kenepuru Hospital to the joint venture, there were another couple of properties we got a good offer on;
 - Other portion of the \$12m is from patient consultation fees and medical claims etc this year is quite a significant increase to last year.
 - Other income This year the gains on forest land and the police building is \$2.7m, and other income from forestry and fisheries is \$3.5m, the total revenue from operations is \$16.7m
 - Less operating expenses:
 - Administration expense are things like printing, computer expenses
 - Depreciation, amortisation and impairment expenses we depreciate the buildings and the equipment that came to \$585k
 - Education, sports and marae grants which came to \$117k, \$16k was sports grants, \$31k was education grants and a little bit of marae grants \$3k, youth grants \$6,600 and the rest on general.
 - Personnel expenses \$7.7m thats for our medical staff, admin staff all expenses for all services.
 - The surplus before net interest income was \$5.3m. in that we received interest
 income of \$2.3m, and last year the board invested \$20m into an ANZ balanced
 portfolio to get a better return than what we were getting on our term deposits.
 - Surplus for the year before tax was \$9m with tax expenses of \$974k, which made surplus for the year just over \$8m
 - Total other comprehensive revenue and expense for the year, we had some gains from properties which gave us another \$1.5m which left us with a total comprehensive revenue for the year fo \$9.6m

Questions:

- Do you have sepearte accounts for the camp ground?
 We don't have seperate accounts for the camp ground, under financial reporting we don't have to add that there, so the figures for Ngāti Toa Ltd get audited in with the bigger group.
- So how are going to know how it is going?

A slide was presented and this information is available from the accounts office.

- Why are we using old standards instead of new standards?

We are using the current standards, last year the reports were qualified, this year the reports are unqualified.

- What other properties have we sold?

We purchased kenepuru hospital for \$9.75m and we sold it to the joint venture for \$10.5m so Ngāti Toa made \$750k, we purchased a proerty on Fergusson Drive then on sold it and made \$28k on that, we purchased a piece of land in High Street, had 2 offers and made \$530k, there was another property on Rangituhi Crescent this went to an iwi member so no profit was made.

When did we sell Rugby Street?

Rugby street was sold this financial year, agreement signed last financial year, property needed strengthning. The property was sold for \$510k, had a QV of \$450k. The whole building was \$440k to strengthen and the refit for the medical centre was the same.

- 5.4 Consolidated Statement of Financial Position (page 7)
 - o Total Current assests \$66.4m
 - o Total Non Current assets \$118.7m
 - o Current Liabilities \$1.7m
 - o Ended up with net assets \$183.5m
 - Total Equity (\$183m):
 - Treaty & Fisheries settlement reserves is \$131m
 - Other special purpose reserves \$1.1m
 - Revaluation reserve (intangibles) \$10.5m
 - Revaluation reserve (land & building) \$5.8m
 - Accumulated revenue and expense \$33.9m
- 5.5 Consolidated Statement of Cash Flows (page 9)
 - o Explained Cash flows, property upgrades, Wellington Central Police
 - Graphs were shown of the assets
 - Te Rūnanga o Toa Rangatira Incorporated Group ended the year with a Net Cash inflow for investing activity of \$16.1m
 - o Ending the year for Cash and cash equivalents of \$11m

Financial Report Concluded

Motion 1: Received and approve TROTR Financial Accounts

Moved: Helmut Modlik Seconded: George Elkington

Motion: Carried

Motion 2: TROTR appoint BDO for the next financial year

Moved: Helmut Modlik Seconded: Rawiri Faulkner

Motion: Carried

6. Executive Director's Report

- 6.1 Points highlighted in the Executive Director's Report included:
 - We formally took possession of the Waitangirua Health Centre on Wednesday 1st November;
 - Kenepuru Development is going well, this is a joint venture which allows the Trust to have joint control of strategic financial and operating decisions;
 - Social Housing for Ngāti Toa, the new goverment have social housing aspirations and it
 would be interesting to see what that might be;
 - The Wellington City Council MOU was revised and signed in March. The MOU sets out how Wellington City Council and the Rūnanga will work together on relevant pieces of work:
 - The Rūnanga have provided input into various projects over the last year with Wellington Water. To rectify this a memorandum of partnership was signed;
 - Our 3 Porirua practices have joined the CCDHB Health Care Home initiative as a hub. The intention of HCH is a model of care centred on the patient's needs; and
 - General stats for Ora Toa Health Unit & Medical centres, 59% of our health workers are Māori, 25% of our doctors are Māori and 47% of our nurses are Māori. We have started a new clinic at Cannons Creek Medical centre on Tuesdays for Diabetes.

Comments:

- a. Part of the settlement was to provide homes for iwi members instead of rentals
 - The previous government had a proposal for Ngāti Toa and social housing, but due to the elections and the change in government this is no longer in our control.
- b. The reports done on Ora Toa. People need to understand how much work we do in the Health services and how beneficial it is to our iwi.
- c. When did the Ora Toa Health start, do we have access to the records from the start to now Initially it started in 1990, Māori and Pasific generally have lower health stat
 - s. Compared to general health services we do fall low on targets but that is due to the patients not showing up to appointments or not feeling comfortable. We hold numerous Saturday clinics and other clinics open to our patients.
- d. We have about 3000 RFR, so that was the opportunity that was given, we would only have to pay for half of them 50%, the government would have a 50% retained interest, and we would have to insure that those units were available for social housing purposes.
- e. We have land that we previously purchased, that show there is good opportunity to develop.

Matiu thanked the board and the chair for the work they have done throughout the year. He also thanked the admin team and all staff for all their work. It has been a very hard year.

Motion: That Executive Director's Report is received and accepted.

Moved: Rihia Kenny Seconded: Isaac Rei Motion: Carried

6a. Update on Strategic Plan – presented by Naomi Solomon and Willis Katene

- An overview of the strategic plan was given to the iwi.
- The draft Strategic Plan presented today got a approval from the last board meeting, now we are hoping to get approval from you, the iwi here today.
- The 5 areas we thought were the most important from the hui held were:
 - Ngāti Toa Rangatiratanga Our Culture & Identity
 - Oranga Our Well-being
 - Ohanga Our prosperity
 - Te Ao Tūroa Our environment
 - Whai Mana Our organisation

After our hui with the working party it was decided that these were the 5 kaupapa we wanted to be driving. So everything we do with our team and services we want them to align with our 5 kaupapa.

- From page 4 onwards it gives a bit more detail in terms of background as to why we have come forward to these 5 kaupapa areas. Four really key themes are:
 - Well-being is very important, thats health, education and housing, all very important to our people;
 - Connectiveness, particularly with our whānau in Wairau and Whakatu. This was
 a strong kaupapa from them wanting that connectiveness. Its important in our
 planning that we reflect our whole rohe, and as an organisation we do our very
 best to help our people where ever they live;
 - Leadership, our people, you, me, us we are the same. We need good strong leadership and what can we do to go about that;
 - Strong Pride from us in being Ngāti Toa and that uniqueness of being Ngāti Toa.
 We want to build on strengthning our identity as Ngāti Toa.

Questions & Comments

a. What are the next steps for this kaupapa

This will be used to do other planning like for example our annual business plans, our service delivery plans etc

- b. We are really keen to have involvement from our Rangatahi, Rawiri and Linda ran a seperate session just for our rangatahi. The feedback from Rawiri was that they were just amazed at how vocal all our rangatahi were.
- c. Our moemoea vision so that its not miss-read, where it says hei iwi toa, hei iwi rangatira, it wasn't the board saying this it actually came from a manuscript

d. Will this be reviewed annually to ensure that this is being followed

This is something we should always be referring back to, with stuff like our environment always changing, but having annual planning built into our processes is something we should be doing. To make sure we are all right on track. The AGM would be a good place to do that.

- e. The important thing about this is that this is for us 'as an iwi', this is our plan. Contribution in anyway is awesome
- f. How are we going to make the strategic plan physically available to the iwi

We should have it printed in A3 and have it visible. Other Rūnanga offices have theirs hanging on the wall

- g. There is a role for everyone, our strategy going forward we look for opportunities as whanau, as individuals to do our bit to achieve these goals. One thing that was made clear at the consultation hui was that the Rūnanga is one mechanism to achieve these aspirational statements in the strategy we can't do everything. The importance of self determination was one of the things that came out in the consultations. We need to have our own whanau plans that will all lead into our plan.
- h. Its important to note that the strategic plan gives direction regarding to what is required and it was clear that strong leadership was required, how you achieve that and what mechanisms you use to get there is part of the journey that was mentioned in what will be the next level down. This may lead to a review amongst other things. It's important not to look at the strategy to point at those specific things.
- i. Tikanga values is very good on paper, kaumatua would like to know if young people have a good idea of how they are going to put this into practice, then kaumatua would like to be a part of that.
- j. We need more people learning our reo and tikanga and to be present on the marae. We have a large iwi a large marae and we are expected to be at many ceremony's. We need more people.

Motion: That we adopt the Strategic Plan

Move: Rawiri Faulkner Seconded: Kahu Katene

Motion: Carried

7. Chair – Taku Parai

It has been wonderful working with our team here, it has been wonderful because we are family. We keep the respect. Our rangatahi will take over one day, we need to work together and ensure we are all on the same page, and for us in our board whakapapa matters. So I just want

to thank Matiu and his management team, all the staff have been really good and kind, for the extra mile they have gone for us. It has been a pleasure this year. As you see in the book. New elections are coming up There might be changes, totally up to the iwi. Thank you for your support, you are our bosses, you are who we work hard for and we do the best we can, so thank you all very much.

We would like to acknowledge Tā Matiu who received Porirua's Businessman of the year and you will see his photo on the end of the envelope.

Closing Hymn: Whakaria Mai

Meeting Concluded: 6.03pm

